

Structured Learning Visit (SLV) cum Business Matching In Thailand

.....

Group one: August 15 - 22, 2017
Bangkok, Samut Sakhon, Chonburi and Rayong



Dear Participant,

Thank you for participating in the “**Structured Learning Visit (SLV) cum Business Matching in Thailand**” on August 15, 2017, Thailand.

On behalf of the Mekong Institute, we warmly welcome you to the trip. To brief you on the activities that lay ahead, attached is a participant manual that provides information for your preparation, an updated agenda, accommodation, venue, and other important information for your travel arrangements.

The Structured Learning Visit (SLV) cum Business Matching in Thailand has been designed to be highly interactive and the results are dependent on your involvement and participation. So please bring along your insights, experience and ideas so that we all may benefit.

Given the broad range of interested organizations that are attending, we are confident that the Structured Learning Visit (SLV) cum Business Matching in Thailand will engender fruitful discussions and result in enhanced professional networks and new collaborations.

If you have any further inquiries, please do not hesitate to call or email us at the addresses as shown at the Mekong Institute Contact located on Page 4.

Thank you very much, and welcome once again.

Mekong Institute

Participant Manual

PLEASE READ CAREFULLY

A. ABOUT MEKONG INSTITUTE



Vision

Capable and committed human resources working together for a more integrated, prosperous and harmonious GMS.

Mission

To contribute through human resource development and capacity building to the acceleration of sustainable economic and social development and poverty alleviation in the Greater Mekong Sub-region and promote regional cooperation and integration.

Mekong Institute (MI) is an intergovernmental organization (IGO) founded by the six members countries of the Greater Mekong Sub-region (GMS), namely Cambodia, P.R. China (Yunnan Province and Guangxi Zhuang Autonomous Region), Lao PDR, Myanmar, Thailand and Vietnam. We provide, implement and facilitate integrated human resource development (HRD), capacity building programs and development projects related to regional cooperation and integration.

Managed by GMS national and international staff and supported by international academics, subject-matter experts and consultants, we work with and through various local government authorities, development partners and local organizations to deliver, implement standardized and customized learning programs, workshops, seminars, policy consultation, and research and development projects.



Our three main thematic areas:



Agricultural Development and Commercialization

Supporting farmers to move from subsistence to modernized, commercial farming by introducing Food Safety Standards, Good Agricultural Practices (GAP) and effective post-harvest systems

Promoting value added in agricultural production and processing

Contributing to agriculture policy development and restructuring

Conducting research and field studies on subjects such as the benefits of smallholder farmer integration into cross border contract farming and regional value chains

Trade and Investment Facilitation

Strengthening local chambers of commerce and business associations along the GMS Economic Corridors

Integrating GMS SME into regional and global value chains

Promoting certification of logistical professionals as part of logistic sector development in support of trade

Promoting foreign direct investment and other business links in the GMS

Innovation and Technological Connectivity

Innovations to address challenges in specific sectors such as GMS power and energy sector

Initiatives that promote access to modern sustainable energy, transportation including road corridors, and financial and communication services

Mechanisms to draw together private-public partnerships to address technological connectivity in innovative ways

Capacity development for innovation and technology promotion policy

Contact Information:

123 Mittraphap Road
Muang District Khon Kaen, 40002
THAILAND

Tel: (+66) 43-202-411 to 2, (+66) 43-203-656 to 7
Email: information@mekonginstitute.org
Website: www.mekonginstitute.org

 <https://www.facebook.com/mekonginstitute.org>

 <https://twitter.com/MekongInstitute>

B. CONTACTS



Dr. Watcharas Leelawath (Thai)

Executive Director, Mekong Institute (MI)

Tel: +66 43202 411-2 ext. 4151

Fax: +66 43 343131

Email: watcharas@mekonginstitute.org



Mr. Madhurjya Kumar Dutta (Indian)

Director, Trade and Investment Facilitation (TIF) Department, Mekong Institute (MI)

Tel: +66 43202 411-2 ext. 4161

Fax: +66 43 343131

Email: dutta@mekonginstitute.org



Mr. Toru Hisada (Japanese)

Senior Program Coordinator, Trade and Investment Facilitation (TIF) Department, Mekong Institute (MI)

Tel: +66 43-202268-70 (Ext. 4097)

Fax: +66 43 343131

Moble: +66 (0) 0890118672

Email: toru@mekonginstitute.org



Mr. Ronnarit Chaiyo-saeng (Thai)

Program Officer, Trade and Investment Facilitation (TIF) Department, Mekong Institute (MI)

Tel: +66 (0) 43-202-411-2 Ext. 4094

Fax: +66 43 343131

Moble: +66 (0) 94 310 1060

Email: ronnarit@mekonginstitute.org



Mr. Kyaw Min Tun (Burmese)

Program Officer, Trade and Investment Facilitation (TIF) Department, Mekong Institute (MI)

Tel: +66 43-202268-70 (Ext. 4016)

Fax: +66 43 343131

Mobile: +66 (0) 64826 4731

Email: kyaw@mekonginstitute.org



Ms. Nopparuth Ruengrangsul (Thai)

Country Coordinator (Thailand)

Mobile: +66 89 0798 339

E-mail: nopparuth.r@gmail.com

C. TRAVEL

1. Please ensure that your passport is still valid for more than 6 months.
2. You are requested to arrive at **Suvarnabhumi Airport** on **August 14 2017 (Monday)**.
3. Once you arrive at Suvarnabhumi Airport, MI personnel will pick you up at the airport and bring you all to **Northgate Ratchayothin Hotel** by MI van. Please look for the **Mekong Institute Sign** at the arrival hall of Airport.
4. The whole road trip (except the arrival and departure) will be in vans, thus, you are suggested to bring comfortable clothes and a small travel pillow for your comfort concerns. Please also bring your daily medication if necessary.
5. Participants will travel back from Bangkok to their respect country base on the program schedule. Please check your itinerary and schedule carefully.

Note: If you are not able to travel on expected days, please inform Mr. Kyaw Min Tun immediately for necessary amendment; Mob: +66 (0) 64826 4731, Email: kyaw@mekonginstitute.org. Participants have to pay cancellation fee and / or full ticket price if they fail to inform the organizer.

D. LANGUAGE ASSISTANCE

To assist you on English, we encourage you to visit website <http://www.manythings.org/pp/> and practice it in advance. This will be useful for your study along the trip.

MI will have translators for Thai - English only.

E. ACCOMMODATION

1. Accommodation is reserved for each participant during the SLV. Breakfast and lunch will be provided free-of-charge.

The participants are thus required to manage lunch on August 14, 2017 and dinner on August 14-21, 2017 by themselves. MI will provide per diem for 9 days: August 15 - 22, 2017.

2. Participants have to pay for all incidental expenses related to their stay, like telephone calls, snack bar, personal laundry and etc.
3. From August 15 to 21, MI will provide coffee break (snacks and water) for the morning and afternoon session along the way.

If you prefer to extend the checkout date, the additional cost will be borne by you. Please feel free to let us know for any clarification.

Note: Please provide **copy of your passport or ID card, the boarding pass and Taxi fee** (if available) to MI staff at the registration desk on August 15, 2017.

F. DIETARY PREFERENCES AND RESTRICTIONS

MI will make the necessary arrangements for participants who have dietary preferences or restrictions. They can inform MI contact persons when they register for the event.

Meals are mostly seafood throughout the trip; please inform the staff if you are allergic to seafood.

G. WHAT TO BRING WITH YOU

1. It is very important that you bring your own **laptop** throughout the visit since you will need to check information and do the group assignment as requested.
2. Expected average temperature in Thailand is around **27 - 32 degree centigrade**, please take your **umbrella** in case it RAINs.
3. For Business Matching Activities, you should have business casual clothes. Please bring your **Business cards, Company & Product Brochures and Product Samples (in short package and easy to carry)** for building networking. Besides, your contact information will be recorded accurately in the Mekong Institute alumni database.

H. TRAVEL AND HEALTH INSURANCE

All participants will be provided with travel insurance for the entire duration of the visit. You will be reimbursed for the cost of medical treatment including surgery, hospitalization, ambulance and paramedic services, medicine and diagnostic tests that arise from accidental injury or illness during your period of coverage.

There are certain things that Muang Thai Insurance Public Company Limited **excludes**. The main exclusions are as follows:

1. Medical and physical conditions which existed prior to the commencement of coverage.
2. Childbirth, pregnancy and conditions related to pregnancy, investigations and treatment for fertility.
3. Self-injury, intoxication and drug abuse.
4. Drugs not prescribed by a physician.
5. Hazardous activities including winter sports and scuba diving.
6. Dental treatment.

I.AGENDA



AGENDA (Tentative)

Structured Learning Visit (SLV)
cum Business Matching in Thailand

Group 1: August 15 – 22, 2017

Day 1: August 14, Monday

Venue: Bangkok

12:35 pm – 15:00 pm Participants arrive BKK and Check in at Hotel

Day 2: August 15, Tuesday

Venue: Bangkok – Samut Sakhon

07:00 am – 09:00 am Breakfast

09:00 am – 12:00 pm **Orientation Workshop**

- ✓ Project and event overview
- ✓ Evaluation tool brief
- ✓ Group discussion on event expectation and task allocation assignment

12:00 pm – 13:30 pm Business Lunch at Northgate Ratchayothin Hotel

13:30 pm – 14:00 pm Check out from Hotel and leave to Visiting site #1

14:00 pm – 17:00 pm **Visiting site #1: The Department of Fisheries, Ministry of Agriculture and Cooperatives, Bangkok, Thailand.**

- ✓ Overview of the Department of Fisheries
- ✓ The update of Thai fisheries

17:00 pm – 18:00 pm Travel to Samut Sakhon Province

18:00 pm Check in Central Place Hotel, Dinner and Free time

Day 3: August 16, Wednesday

Venue: Samut Sakhon - Chonburi

03:45 am – 04:00 am Leave to Visiting site #2

04:00 am – 07:00 am **Visiting site #2: Mahachai Fisheries Development Cooperative Ltd.**

- ✓ Overview of the Cooperatives
- ✓ The update of Samut Sakhon Fisheries

07:00 am – 08:00 am Breakfast

09:00 am – 12:00 pm **Business Matching #1**

12:00 pm – 13:30 pm Business Lunch at Nok Noon Seafood

13:30 pm – 14:00 pm Check out from the Hotel and leave to Visiting site #3

14:00 pm – 17:00 pm **Visiting site #3:**

- ✓ Overview of the Company
- ✓ The presentations on packaging for fishery products and fishery processing products

17:00 pm – 19:00 pm Leave from Samut Sakhon Province to Chonburi Province

19:00 pm Arrive Bangsean Heritage Hotel, Dinner and Free time

Day 4: August 17, Thursday

Venue: Chonburi - Rayong

07:00 am – 08:00 am Breakfast and Check out from the Hotel

08:00 am – 08:15 am Leave for Visiting site #4

09:00 am – 12:00 pm **Visiting site #4: The Institute of Marine Science, Burapha University, Chonburi Province**

- ✓ Overview of the Institute of Marine Science
- ✓ The presentations on innovation (R & D) and quality control standards for aquaculture

12:00 pm – 13:30 pm Lunch time

13:30 pm – 14:00 pm Leave for Visiting site #5

14:00 pm – 16:00 pm **Visiting site #5**

- ✓ Overview of the Company
- ✓ The presentations on Feeds for Aquaculture

16:00 pm – 19:00 pm Leave for Rayong Province

19:00 pm – 19:10 pm Arrive Grand Blue Hotel and Check in

19:00 pm Dinner time



AGENDA (Tentative)

Structured Learning Visit (SLV)
cum Business Matching in Thailand

Group 1: August 15 – 22, 2017

Day 5: August 18, Friday

Venue: Rayong

07:00 am – 09:00 am	Breakfast
09:00 am – 10:00 am	Leave for Visiting site #6
10:00 am – 12:00 pm	Visiting site #6: Charoen Pokphand Foods PCL., Rayong ✓ Overview of the Company ✓ The presentations on seafood processing and cold storage management
12:00 pm – 13:30 pm	Lunch at
13:30 pm – 14:00 pm	Travel back to the Hotel
14:00 pm – 17:00 pm	Group Meeting: Analyze, Wrap-up and PPTs Preparations
17:00 pm	Dinner and Free time

Day 6: August 19, Saturday

Venue: Rayong - Bangkok

07:00 am – 08:00 am	Breakfast
08:00 am – 09:00 am	Check out from Hotel and leave to Visiting site #7
09:00 am – 12:00 pm	Visiting site #7: Nuen Kor Fishing Community Learning Center ✓ Overview of Fishing Community ✓ The farming management and marine aquaculture systems
12:00 pm – 13:30 pm	Lunch at Jo Jo Seafood
13:30 pm – 14:00 pm	Leave for Bangkok
14:00 pm – 18:00 pm	Arrive Hotel and Check in
18:00 pm – 19:00 pm	Dinner
19:00 pm	Group Meeting: Analyze, Wrap-up and PPTs Preparations

Day 7: August 20, Sunday

Venue: Bangkok

07:00 am – 08:00 am	Breakfast
08:00 am – 09:00 am	Leave to Visiting site #8 Siam Ocean World, SIAM PARAGON, Bangkok
09:00 am – 12:00 pm	Visiting site #8: Siam Ocean World, SIAM PARAGON, Bangkok
12:00 pm – 13:30 pm	Lunch time
13:00 pm – 14:00 pm	Leave to the Hotel
14:00 pm – 17:00 pm	Group Meeting: Analyze, Wrap-up and PPTs Preparations
17:00 pm	Dinner and travel back to the Hotel

Day 8: August 21, Monday

Venue: Bangkok

07:00 am – 09:00 am	Breakfast
09:00 am – 11:45 am	Leave to the Department of Fisheries
11:45 am – 12:00 pm	The presentations on Feeds for Aquaculture
12:00 pm – 13:30 pm	Business Lunch at the Hotel
13:30 pm	Participant presentations, SLV evaluation and Wrap-up Workshop ✓ Participant Presentation in Groups (20 minutes /group) ✓ Event Wrap-up ✓ Post-evaluation ✓ Closing



AGENDA

(Tentative)

Structured Learning Visit (SLV)
cum Business Matching in Thailand

Group 1: August 15 – 22, 2017

Day 9: August 22, Tuesday

Venue: Bangkok

07:00 am – 08:00 am Breakfast

08:00 am

Participants travel back to their respect countries



****PLEASE BE ADVISED THIS SCHEDULE MAY BE SUBJECT TO CHANGE.**

J. PARTICIPANTS DIRECTORY


No.	Name & Position	Organization, Address and Contacts	Business Interests and Technology request
Cambodia (8)			
Battambang Province			
1	Mr. Suon Oudom The Owner 	Golden Fish, founded in 2009 Battambang province, Cambodia Mobile: +85598633636 Email: gf633636@gmail.com Website:	Battambang (Fresh Water Fish Sauce), Pisciculture SME Production, Retail or Wholesale of Pisciculture products Quality Control, Processing, Standard and Certification, Packaging, Research & Development, Marketing, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers Technology Request Certification training / Exercise to increase Values , Packaging technology for fishery products , Skill training to support required skills / services in SMEs/sector, Research and Development (R&D), Process flow improvement and scaling up
2	Mr. Soth Chanrada The officer 	Department of Industry and Handicraft, Battambang Province 57, Battambang, Cambodia Tel: + 85569693693 Fax: + 85569693693 Mob: + 85569693693 Email: sothchanrada@gmail.com Website:	Battambang (Fresh Water Fish Sauce) Technology Request Certification training / Exercise to increase Values , Product and process quality control and monitoring , Packaging technology for fishery products , Food safety measures (Technology and Practices), Warehousing and transportation
Kampot Province			
3	Mr. BUN Narin The Head 	Cluster of Natural Flower of Salt Kampot Province Cambodia Kampot Municipality Kampot Province Cambodia Tel: +85512330070 Fax: +85512330070 Mobile: +85512330070 Email: kamdaff@gmail.com Website:	Kampot (Flower of Salt) Quality Control, Processing, Standard and Certification, Packaging, Research & Development, Marketing, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers Technology Request: Product and process quality control and monitoring , Food safety measures (Technology and Practices), Salt drying technology, salt cleaning techniques and salt screening techniques
4	Ms. Lean sinath Government Officer	Department of Commerce, Kam Pot Province Kampot town, Kampot Province, Cambodia	Kampot (Flower of Salt) TPO organization, Kampot Technology Request:

		<p>Tel: +855 93-401-143 Fax: +855 93-401-143 Mobile: +855 93-401-143 Email: sinath.moc@gmail.com Website:</p>	<p>Packaging technology for fishery products , Food safety measures (Technology and Practices), Infrastructures for production and processing , Warehousing and transportation, Skill training to support required skills / services in SMEs/sector</p>
Koh Kong Province			
5	<p>Mr. Cheu Lyheang The President</p> 	<p>CHEU LYHEANG import & Export Co., Ltd, established in 2012</p> <p>Khmerak Phumint city, Koh Kong province, Cambodia</p> <p>Tel: +855 884550775 Fax: +855 884550775 Mobile: +855 884550775 Email: boy.a83@yahoo.com Website:</p>	<p>Koh Kong (Sea Water Fish Sauce)</p> <p>Fish Farming Management, Quality Control, Cold Storage, Research & Development, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers</p> <p>Technology Request</p> <p>Product and process quality control and monitoring , Infrastructures for production and processing , Fish farming management (technology and practices) , Research and Development (R&D), Design development to cater to the demand of changing needs</p>
6	<p>Ms. Yangny Chakriya</p> <p>Government officer-Head of Business administration office</p> 	<p>Department of Commerce, Koh Kong Province</p> <p>Village 1, Sangkat Smach Meanchey, Khmerak Phumin city, Koh Kong Province, Cambodia</p> <p>Tel: +855 12976767 Fax: +855 15208743 Mobile: +855 15208743 Email: y.chakriya@gmial.com Website:</p>	<p>Koh Kong (Sea Water Fish Sauce)</p> <p>The way to bring the knowledge and experience for support SMEs in home country</p> <p>Technology Request</p> <p>Product and process quality control and monitoring , Infrastructures for production and processing , Skill training to support required skills / services in SMEs/sector, Research and Development (R&D), Design development to cater to the demand of changing needs</p>
Preah Sihanouk Province			
7	<p>Ms. Sokha Mardy Secretary</p> 	<p>Federation of Association for small and medium enterprises of Cambodia (FASMEC) (Preah Sihanouk Branch)</p> <p>Sihanoukvill, Sihanouk Province, Cambodia</p> <p>Tel: + 855 077 333 498 Fax: + 855 077 333 498 Mobile: + 855 077 333 498 Email: mardysokha@yahoo.com Website:</p>	<p>Preah Sihanouk (Dry Shrimp)</p> <p>Fish Farming Management, Quality Control, Processing, Packaging, Marketing</p> <p>Technology Request</p> <p>Certification training / Exercise to increase Values , Product and process quality control and monitoring , Food safety measures (Technology and Practices), Warehousing and transportation, Skill training to support required skills / services in SMEs / sector</p>
8	<p>Mr. Samnang Chin President (Dried</p>	<p>Dried Shrimp Cluster</p> <p>Phum03, Sangkat01, Preah</p>	<p>Preah Sihanouk (Dry Shrimp)</p> <p>SME Product Line</p>

	Shrimp Cluster)SME Owner 	Sihanouk City/Ville. Preah Sihanouk Province, Cambodia. Tel: +85512 866 376 Fax: +85512 866 376 Mobile: +97 99 888 10 Email: Chinsamnang888@gmail.com Website:	Quality Control, Processing, Standard and Certification, Packaging, Cold Storage, Research & Development, Marketing, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers Technology Request Cold storage technologies for fish products, Product and process quality control and monitoring , Packaging technology for fishery products , Food safety measures (Technology and Practices), Infrastructures for production and processing
--	---	---	---

#	Name & Position	Organization, Address and Contacts	Business Interests and Technology request
Myanmar (2)			
Dawei Province			
9	Mr. Kyaw Kyaw Thet Managing Director 	Kyauk Ni Maw Marine Products and Trading Co., Ltd. 333, Bo Gyoke Road, Dawei, Tanintharyi Region, Myanmar Tel : + 959450990899 Fax : + 959450990899 Mobile: + 959450990899 Email : kyawkyawthet@88gmail.com Website:	Tanintharyi / Dawei (Mackerel Fish) Technology Request Quality Control, Processing, Cold Storage, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers
10	Mr. Zaw Thura Consultant 	Dawei District Fisheries Federation (DDFF) Gaw Thazin St, Dawei Tel : + 959254700635 Fax : + 959254700635 Mobile: + 959254700635 Email : ztr.draorg@gmail.com Website:	Tanintharyi / Dawei (Mackerel Fish) Pisciculture SME Production, Export, Service Provider Technology Request Product and process quality control and monitoring , Infrastructures for production and processing

#	Name & Position	Organization, Address and Contacts	Business Interests and Technology request
Vietnam (4)			
Ca Mau Province			
11	Mr. Nguyen Le Thai Secretary General	Ca Mau Business Association 99, Phan Ngoc Hien street, ward 5, Ca Mau city, Vietnam Tel : + 84 946800094 Fax : +84 946800094	Ca Mau (Dried Snakeskin gourami) Fish Farming Management, Quality Control, Processing, Standard and Certification, Packaging, Cold Storage, Research & Development, Marketing, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers

		<p>Mobile: +84 946800094 Email : nguyenlethai@gmail.com Website:</p>	<p>Technology Request</p> <p>Infrastructures for production and processing , Fish farming management (technology and practices) , Access to laboratory technology for fishery products</p>
12	<p>Mr. Tran Trung Kien</p> <p>Cluster Leader</p>	<p>Dried snakeskin gourami Cluster</p> <p>To Hien Thanh street, ward 5, CAMAU city, Ca Mau province, Vietnam</p> <p>Tel : +84 1248957633 Fax : +84 1248957633 Mobile: +84 1248957633 Email : ktranog64@gmail.com Website</p>	<p>Ca Mau (Dried Snakeskin gourami)</p> <p>Export</p> <p>Technology Request</p> <p>Fish Farming Management, Quality Control, Processing, Standard and Certification, Packaging, Cold Storage, Research & Development, Marketing, Business Matching with Producers, Processors, Quality Assurance Providers, Training Providers, Buyers and Suppliers</p>
13	<p>Mr. Nguyen Ngoc Hai</p> <p>The Owner</p> 	<p>Thoi An Cooperative</p> <p>12 Hòa Bình, Ninh Kieu, Cantho, Vietnam</p> <p>Tel : +84.292.3819091 Fax : +84.292.3819091 Mobile: +84.292.3819091 Email : vietnam.office@vnpangasius.com Website:</p>	<p>Can Tho (Pangasius), Pisciculture SME Production Fish Farming Management, Research & Development</p> <p>Technology Request</p> <p>Certification training / Exercise to increase Values , Fish farming management (technology and practices) , Access to laboratory technology for fishery products , Skill training to support required skills / services in SMEs/sector, Research and Development (R&D)</p>
14	<p>Mr. Le Minh Ly</p> <p>Sales Manager</p> 	<p>Song Hau Food Processing Joint Stock Corp, founded in 2000</p> <p>Hamlet 01, Thoi Hung Commune, Co Do District, Can Tho City, Can Tho City, Vietnam</p> <p>Tel : +84 90 790 1230 Fax : +84 2924 690223 Mobile: +84 90 790 1230 Email : minhly@sohafood.com Website: www.sohafood.com</p>	<p>Can Tho (Pangasius), Pisciculture Processing, Export</p> <p>Technology Request</p> <p>Certification training / Exercise to increase Values , Product and process quality control and monitoring , Packaging technology for fishery products , Fish farming management (technology and practices) , Research and Development (R&D)</p>